

A living room with a white sofa, a glass coffee table, and a wicker basket with a vase of flowers.

The *pros* &
cons of selling
your home
without an
agent

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If you're trying to save money on realtor commission fees, a discount real estate agent may be a better option than choosing FSBO.

Selling a house yourself is complicated and risky, and the price you achieve may be much less than what you can get with an agent.

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Most FSBO sellers are driven by a desire to save money on realtor fees.

But statistics show that FSBO homes tend to sell for approximately *26% less* than agent-assisted homes, which often negates any commission savings.

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KEY TAKEAWAYS

FSBO makes up a small and declining share of American home sales.

FSBO homes sell for an average of 26% less than agented homes (median of \$217,000 vs. \$295,500).

FSBO may be suitable in certain situations, but the data suggests that most home sellers benefit from the expertise of an agent.

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If you are thinking of selling, lets talk.

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Source & read more here

<https://www.realestatewitch.com/fsbo-statistics/>